



# The **TURNER & COATES** Global Examiner

Running the rule over international business since 1880

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**AS the marketplace continues to develop and expand into sectors previously uncharted on a global scale, it is becoming ever more vital that you ensure the suppliers you're dealing with are both properly equipped and financially capable of fulfilling their contractual obligations to your business.**

Whilst it's true that a great many of our competitors - both here in the UK and abroad - offer supplier/vendor audits, these are predominantly centred upon existing suppliers and contractors. Our unique point of difference, here at Turner & Coates, is that our investigative and thorough evaluation service provides

## Three decades of experience

**AS inspection and expediting engineers go, few are more capable, experienced or committed to travelling that extra mile for their customers, than Turner & Coates' long-standing MD, Lead Auditor and Management Systems Consultant, Neil Coulborn.**



Neil's association with the company - which is 138 years old this year - began way back in 1988, when - at the age of 21 - he joined forces with John Todd (our MD at that time), who was soon succeeded by Bob Smith. Alongside Bob, Neil played a key role in

## A service you can depend upon

you with a detailed look behind the scenes, as we leave no stone unturned to ensure you have all the information you need to hand regarding potential and, indeed, existing suppliers and contractors.

Supplier evaluation is a core area of our expertise and experience at Turner & Coates, and our approach to this all-important process takes many different forms, depending on the nature and infrastructure of businesses and the industry sector in which they operate.

What's more, our tried-and-tested methods - matched by our absolute understanding of the principles that are inherent in ISO 9001, ISO 14001 and ISO 45001 - result in a broad-based and unbiased worldwide auditing service that takes stock of your potential new supplier or existing contractor, as well as their operations and production facility, regardless of size, industry or geographical location.

Our holistic approach to providing first-class supplier evaluation as standard, also includes assessing financial performance and solvency, commitment to quality assurance - both in terms of their product and internal company practice - customer service procedures, delivery records, reliability and level of social accountability. This unparalleled level of analysis enables you to make an informed decision as to whether or not to award a key contract, or high-value order.

We even investigate the presence of sub-contractors of which you may be unaware. This total approach helps to ensure the resultant report we compile and submit is accurate, relevant to the needs of your business and delivered in a timely manner. Where issues are identified, we also provide full recommendations for corrective action.

**Contact us today on '0161 660 8656' for more information on our global supplier evaluation service!**

continuing the Turner & Coates legacy, from our old headquarters in City Centre Manchester, then Altrincham, Cheshire. In his then role of Inspector and Expeditor, Neil learned his craft by travelling the world to visit blue-chip companies, global organisations, manufacturers and service providers to inspect, expedite and evaluate processes, procedures and production methods.

"I have always had a keen eye for detail," Neil confirms. "After leaving college at the age of 18, I began my working life as a technical salesman in bearings and power transmission, moving on to become a tools and fastenings designer - a role that demanded accuracy and dedication to the task. I therefore found it easy to apply these innate characteristics to my role, working with Bob Smith - a man from

whom I learnt a great deal, and to whom I owe a debt of immense gratitude for my development as an engineer, inspector and industry professional. To get a solid grounding in such a specialist industry as ours at such an early age, certainly proved invaluable for me in my career going forward."

Neil became MD of Turner & Coates in 2005. Amongst his many day-to-day responsibilities within the company, Neil provides our clients with expert guidance and assistance regarding the integration of multiple QM systems into single certifications and updating/improving established quality systems.



**For total inspection, expediting and management systems implementation and auditing solutions, a FREE copy of our brochure or a no-obligation quote, call now on 0161 660 8656 (within UK) or +1 (404) 462-5729/ +1 (610) 707-1396 (from North America)!\***



Technology House, Lissadel Street, Salford, M6 6AP, UK, Tel: +44 (0)161 660 8656, www.turnerandcoates.com, Email: info@turnerandcoates.com

\* Calls on our dedicated North American numbers can be made until 12 noon EST